

Press Release

Hong Kong Life "Power Saver 6 RMB Endowment Plan"

30 January 2014 - Due to the unstable economical market, clients tend to select safer saving plan. RMB saving insurance plan is popular recently because of its appreciation. Hong Kong Life Insurance Limited ("Hong Kong Life") launched "Power Saver 6 RMB Endowment Plan" which only two-year Premium is required for six-year saving and whole life protection¹.

Hong Kong Life Chief Marketing Officer Kennex Chan said, "The Plan provides guaranteed returns, which is suitable for people with a positive forecast towards RMB appreciation. After Policy Year, guaranteed returns may reach 116.70% of the total paid Premium (calculated in RMB). If clients save the 2nd year Premium paid by annual payment mode when paying first year Premium, 3.5% Premium Discount Incentive will be entitled in 2nd year. After Policy Year, guaranteed returns may reach 118.77% of the total paid Premium (calculated in RMB)."

The Policy Value and Premium of "Power Saver 6 RMB Endowment Plan" are calculated in RMB. Clients can choose RMB or HKD Premium, Guaranteed Cash Value and Compensation Amount. The Plan also provides flexible premium arrangement for helping clients to management exchange rate risk. Clients can save the 2nd year Premium paid by annual payment mode when paying first year Premium². The exchange rate is based on the saving date, which clients can avoid the risk of RMB appreciation and enjoy 3.5% Premium Discount Incentive.

The Plan provides complimentary Accidental Death Benefit³ for the first Policy Year. If the Life Insured dies because of accident, an extra benefit equals to 10% of the Premium of the Plan will be paid.

"Power Saver 6 RMB Endowment Plan" is suitable for people aged 0 to 70. Minimum Principal Amount is RMB40,000 while the Maximum Principal Amount of each Policy Beneficiary is RMB800,000,000. The application procedure is simple and no medical examination is required.



For plan details, please refer to the product leaflet, call Hong Kong Life Application Hotline 22902888, visit <u>Hong Kong Life Website</u> or contact Appointed Insurance Agency Chong Hing Bank Limited, Shanghai Commercial Bank Limited, OCBC Wing Hang Bank Limited and Wing Lung Bank Limited.

³ Maximum Total Death Benefit of each Policy Beneficiary is RMB400,000 (Calculated by Accidental Death Benefit provided in Hong Kong Life Plan).



Hong Kong Life "Power Saver 6 RMB Endowment Plan" leaflet

¹ Total Death Benefit is equal to 100% of Total Premiums Paid in the 1st Policy year. From 2nd and onwards Policy Year, Total Death Benefit is equal to 102% of Total Premiums Paid or 100% of Guaranteed Cash Value (whichever is greater). Paid Premium is excluded in reserve premium account.

² Amount in reserve premium account will be automatically paid in 2nd Policy Year, which is not entitled to dividend and partly or fully withdrawal.